



**SPAM EXPERTS®**  
SIMPLY SPAM FREE

# **CASE STUDY**

## **SUOMEN HOSTINGPALVELU OY**

# EMAIL SECURITY IN THE CLOUD OR ON-PREMISES

## INCOMING » OUTGOING » ARCHIVING

### Local Cloud » SaaS Managed Email Security on your own premises » Incoming Filter » 4-tier Control » API » Clusterable » Synchronized » Scalable

How can web hosts protect their clients from a possible data security breach? SpamExperts in-house developed technology will protect users from incoming and outgoing spam emails and compromised accounts. With a nearly 100% filtering accuracy and a false positive rate of less than 1 in a million, the implementation of SpamExperts professional email security solutions raises customer satisfaction and builds loyalty for any web host.

#### Quick Read

Hostingservice.fi (or Hostingpalvelu.fi) has been successfully offering web hosting services since 2008. The company provides fast and reliable hosting services to individuals, associations and companies, their biggest target group being small and middle-sized companies.

For more information, please visit <https://www.hostingservice.fi>



#### Challenges

Prior to using SpamExperts solutions, Suomen Hostingpalvelu Oy tried out Mailscanner with ClamAV Anti-Virus and SpamAssassin to fight all inbound spam, virus and malware. In spite of the efforts, their end clients were receiving false positives, while the solution itself was high maintenance.

This determined the team to search for a new robust solution to satisfy all their needs, as well as the needs of their clients. After some research conducted via a search engine, they came across SpamExperts Incoming Filter and decided to immediately implement it.

#### Customer profile

<b>Company</b>	Suomen Hostingpalvelu Oy
<b>Location</b>	Helsinki, Finland
<b>Industry</b>	Webhosting
<b>Number of filtered domains</b>	20.000 domains Incoming
<b>Products in Use</b>	Local Cloud, Incoming Filter
<b>Website</b>	<a href="https://www.hostingservice.fi">https://www.hostingservice.fi</a>

## Implementation

Suomen Hostingpalvelu Oy has been a client since 2012 and has been using SpamExperts Incoming Filter ever since. Although the solution was originally purchased for 250 domains in order to test it in production for an established timeframe, management decided to upgrade the license to cover all their shared hosting domains.

Since then, all incoming email traffic is routed through the local SpamExperts cluster. The Local Cloud deployment was the best choice as they had the proper infrastructure available and wanted to keep a close eye on the infected servers.

## Benefits

The implementation of SpamExperts Incoming Filter led to an immediate spam reduction and eased the entire maintenance process for the support team at Suomen Hostingpalvelu Oy, who is now free to focus on other tickets, and less on dealing with spam.

Furthermore, the local cloud cluster was fully installed by SpamExperts team, who is also in charge with managing it. Some of the key elements that the webhost is enjoying today are intuitive software, a professional support team to deal with, and above all, a cost effective service to keep them spam free.

## Target Reached

“By using SpamExperts our clients have seen a substantial reduction in the amount of spam received. This has made our shared hosting product more appealing and professional,” explained Manu Kivilohkare, Suomen Hostingpalvelu Oy CEO.

### Next steps

---

Contact us to discuss your email security needs!  
[sales@spamexperts.com](mailto:sales@spamexperts.com)

Take a **Free Trial** to convince yourself of the quality!  
<http://trial.spamexperts.com>

Check our solutions for Webhosts, ISPs & Telcos,  
Distributors and Resellers!  
<https://www.spamexperts.com>

---



**SpamExperts B.V.**  
Rokin 113-115  
1012 KP Amsterdam  
The Netherlands

Phone +31 20 820 0004  
Fax +31 43 711 3801  
[info@spamexperts.com](mailto:info@spamexperts.com)

For more information and a free trial, please go to  
[www.spamexperts.com](http://www.spamexperts.com)