



SPAM EXPERTS®
SIMPLY SPAM FREE

CASE STUDY

MOLDDATA

EMAIL SECURITY IN THE CLOUD OR ON-PREMISES

INCOMING » OUTGOING » ARCHIVING

Local Cloud » SaaS Managed Email Security on your own premises
» Incoming & Outgoing Filters » 5-tier Control » API » Clusterable »
Synchronized » Scalable

Web hosting providers are constantly struggling to keep their network secured from spam. Luckily, they are learning the importance of a robust, professional anti-spam filter for both incoming and outgoing messages. SpamExperts can bring complete peace of mind by offering redundant and fully managed e-mail security systems, available in the cloud or on premises.

Quick Read

MoldData is a state enterprise and ccTLD.md national registrar. It is one of the largest hosting providers in Moldova. As a state institution, the largest part of their client pool covers state institutions. Besides these activities, MoldData develops and maintains e-Administration information systems, such as document management, HR Management, and Moldavian Legislation.

For more information, please visit their [website](#).



Challenges

MoldData used various local anti-spam solutions, but after a while these solutions could no longer face the high amount of spam. The biggest problem the web host had to deal with was daily IP blacklisting. After introducing an in-house developed solution which also proved inefficient, the team decided to look for a more professional filter and came across SpamExperts at an industry event.

“Given that most of our clients are on shared hosting, a compromised account will affect all of them. The situation continued with the failed delivery of messages from one domain to another, or even worse the failure to deliver messages from / to Yahoo! Mail, Gmail, Hotmail,” explained Dorian Bodi, MoldData CEO.

Customer profile

Company	MoldData
Location	Chisinau, Republic of Moldova
Industry	IT, web hosting, TLD
Number of filtered domains	10,000 domains Incoming 10,000 domains Outgoing
Products in Use	Local Cloud, Incoming & Outgoing Filters
Website	http://www.molddata.md/

Implementation

MoldData became a SpamExperts client in 2015 when they implemented Incoming and Outgoing Filtering in the Local Cloud. The easy and seamless installation of the Local Cloud was the exact solution they had been looking for, allowing to still host the hardware but get fully managed anti-spam software in front of their network.

“SpamExperts is a legitimate solution in terms of price and technological opportunity. The Local Cloud deployment possibility is great! We now distribute it to all hosted domains and temporarily offer it free of charge to all our customers,” said Bodiu.

Benefits

Since the implementation of the SpamExperts system which is fully managed and monitored, internal support intervention has been reduced to minimum. By implementing SpamExperts incoming and outgoing filters, MoldData met their customers' needs and stopped the risk of users receiving harmful emails. Furthermore, the company increased value-added services to end-customers who are relieved of spam. MoldData managed to retain its customers, differentiate from competitors and increased the margins of its hosting offerings.

“We are aware that server cleaning is a technically complex and time wasting procedure. However, SpamExperts provides us with detailed reports and real opportunities for interventions against spam. Within 2 months of use, spam from/to our servers decreased by almost 4 times! Another advantage is that customers can see their actual amount of messages that are recorded as spam, which was very difficult to prove in the past. We generally have a good collaboration and the the SpamExperts support team has been extremely helpful,” disclosed MoldData CEO.

Target Reached

“Spam is a disaster for any hosting provider. Customers blame providers if emails are not sent while service providers, in turn, blame customers for IP blacklisting due to hacked accounts. SpamExperts solution is great because it can be implemented at local infrastructure level. This enhances customer trust. Additionally, SpamExperts offers real time reporting that can be attributed to the client in difficult situations. Not to mention the domain-based pricing which is very competitive!” concluded Dorian Bodiu, MoldData CEO.

Next steps

Contact us to discuss your email security needs!
sales@spamexperts.com

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SpamExperts B.V.
Rokin 113-115
1012 KP Amsterdam
The Netherlands

Phone +31 20 820 0004
Fax +31 43 711 3801
info@spamexperts.com

For more information and a free trial, please go to
www.spamexperts.com