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# **CASE STUDY**

## **CYSO HOSTING**

# EMAIL SECURITY IN THE CLOUD OR ON-PREMISES

## INCOMING » OUTGOING » ARCHIVING

Local Cloud » SaaS Managed Email Security on your own premises » Incoming Filtering » 5-tier Control » API » Clusterable » Synchronized » Scalable

The growth of spam, virus, malware, and phishing attacks has become a major challenge for email users. By delaying to protect their infrastructure with a reliable email security solution, web hosts, enterprises and organizations, in general, could suffer significant productivity, time, and money losses.

### Quick Read

Cyso has been a leading Dutch provider of managed internet services, platforms, and infrastructure for the corporate market since 1997. They provide custom solutions and management for complex, business critical platforms, and applications. Their customer portfolio covers financial institutions, IT professionals, internet service providers, government agencies, and software vendors. They strongly believe in working closely with their customers and partners to raise services to a higher level.

For more information, please visit [cyso.com](https://cyso.com).



### Challenges

As the main focus of their business is providing top quality hosting solutions, Cyso had to deal with high levels of spam and phishing attacks on a daily basis. Although they had used an in-house developed tool combining open source technologies and service and a competitor's solution, they ultimately figured they needed a professional solution to comply with all of their customers' needs.

"Due to the fact that in the past years our business had been focusing ever more on cloud solutions and application hosting, it became inefficient and too time consuming to maintain our spam solutions ourselves. We therefore wanted a professional solution that would both benefit our customers and leave us more time to focus on our core business," explained Sven Visser, Commercial Director at Cyso Hosting.

### Customer profile

Company	Cyso Hosting
Location	Netherlands
Industry	Web hosting
Number of domains	Unlimited deal
Products in use	Local Cloud, Incoming Filtering
Website	<a href="https://cyso.com/">https://cyso.com/</a>

## Implementation

After learning about SpamExperts in 2015 at World Hosting Days, the largest web hosting event in the industry, Cyso implemented Incoming Filtering for all their customers using either Linux or Microsoft based email solutions. The solution is fully clusterable, allowing one central management server, and adding more filtering servers as the number of filtered domains increases. Due to the central control server, time spent on manual configurations has been reduced to minimum, while the filtering accuracy is very high.

The team opted for the Local Cloud solution, because they wanted to maintain complete control over the filters from within their network. Outsourcing it externally would have meant becoming dependent on third parties, which might not have been convenient for them or for their customers.

## Benefits

The SpamExperts solution resulted in more value-added services for Cyso and for their customers, as nearly 100% of the spam is filtered before reaching the internal IT network. Extremely useful is the log-search tool which shows the status of the emails that went through the systems. Quarantine items can be viewed via web, or in periodic protection reports, which summarize the spam and virus attacks the filtering service has protected the domain from, with direct release from quarantine options.

As Visser further explained, “since we discovered SpamExperts, we need less manpower and expertise to maintain our spam solution. This is great, because it leaves us more time and resources to focus on other aspects of our business. Also, the SpamExperts team helped us during the implementation and was available for any questions and support we needed.”

## Target Reached

“Cyso has been providing email solutions and spam protection for its customers since 1997. Because our primary focus has shifted more and more towards cloud services and application hosting, we were looking for a third party implementation, instead of maintaining our spam solutions ourselves. The solutions offered by SpamExperts deliver a high quality service that improves our customers’ experience and frees resources within our own organization. Because we offer the SpamExperts solution from within our own network, we retain control over it and offer the same security and privacy demanded by our customers,” concluded Visser.

### Next steps

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