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CASE STUDY
STEADFAST NETWORKS

Local Cloud » SaaS Managed E-mail Security on your own premises » Incoming & Outgoing Filter » 4-tier Control » API » Clusterable » Synchronized » Scalable

According to a study of Fonalty and research firm Webtorials, employees in small and medium-size businesses spend half the work day on e-mail, doing necessary, yet sometimes unproductive tasks. As e-mail has become the main driver of communication nowadays, it is clear that it must be turned into a productivity tool as well. And the first obvious way to enhance e-mail productivity is to eliminate all spam. Thus, hosting providers are requested to provide premium reliable security systems as they cannot afford any longer to let their customers' inboxes become an abyss due to spam. SpamExperts has the answer which can bring complete peace of mind and reliability by offering redundant, and fully managed e-mail security solutions, available in the cloud or on-premises.

Quick Read

Steadfast Networks is a Chicago based IT infrastructure provider that specializes in highly flexible cloud environments, dedicated servers, Chicago colocation, New York colocation and managed collocation services out of two fully redundant data centers in Chicago and New York. Established in 1998, Steadfast has become a renowned provider in the USA, known for its high quality services dedicated to small and medium size businesses, but also for its financial network services utilized by some of the world's largest and most sophisticated financial firms.

Challenges

Until some time ago, Steadfast had a different anti-spam appliance in place. Ironically, having an anti-spam solution does not necessarily solve the problem, but it can actually create more issues, and cause hosting providers a lot of frustration. This was the case with Steadfast's previous application, which proved to be slow, unreliable and with limited flexibility, resulting in time losses and aggravations for operating staff. Steadfast was looking for an efficient solution which would spare its own employees from doing manual filtering and secure best accuracy for end-customers.

Customer profile

Company	Steadfast Networks
Location	Chicago, USA
Industry	IaaS
Number of Domains	1,000 incoming, 1,000 outgoing
Products in Use	Incoming and Outgoing Filter

Implementation

Steadfast chose to implement SpamExperts Incoming and Outbound Local Cloud solution, because it preferred to have the system laid on its local hardware and thus achieve a private filtering wall in front of its hosting environment. SpamExperts installed the system and the standard plug-ins while Steadfast could have full control over the deployment. The software is managed by SpamExperts, whereas Steadfast receives 24/7 real-time updates and support.

Benefits

From first contacts, SpamExperts understood exactly the need of Steadfast and deployed the right solution which worked well from initial implementation and onwards. With a friendly web based interface and 4 levels of control, Steadfast staff can easily manage the system efficiently without wasting time on it. Moreover, SpamExperts solution is getting nearly 100% incoming filtering accuracy with nearly 0 false-positives, bringing a real added value to both hosting provider and end-customer.

Steadfast managed to better utilize the time of its own staff, by implementing a fully managed system which is nevertheless running on its local premises and under its full control.

Target Reached

"After having tried several other e-mail filtering solutions, we are happy to report SpamExperts' Inbound/Outbound filtering appliance delivers Enterprise-level email filtering for our internal needs as well as providing a Value-Added Service for our customers. Easy to configure and use, we are very satisfied with the performance of our spam filtering service!", says Kevin Stange, Chief Technology Officer of Steadfast.

Next steps

Contact us to discuss your email security needs!
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info@spamexperts.com

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